

SPECIFIC PROCUREMENT NOTICE (SPN)

**REQUEST FOR EXPRESSIONS OF INTEREST
(CONSULTING SERVICES)**

**'ESTABLISHMENT OF A HIGH-QUALITY SEEDLING NURSERY AND PRACTICAL
DEMONSTRATIONS'**

GHANA

**Agroforestry Technical Assistance Facility
B-BOVID 'Outgrower Scheme Strengthening'**

Agroforestry and skills development

Financing Agreement reference: Grant No. 5700155002602

Project ID No.: P-Z1-AAD-005

This Request for Expression of Interest follows the General Procurement Notice (GPN) that was published in the African Development Bank Group's Internet website on 30 November 2016.

Moringa Partnership S.A.S. has received a grant from the African Development Bank's Fund for African Private Sector Assistance (FAPA) to finance the support of micro and small businesses, small-scale farmers, small producers, associations, cooperatives and other support groups that are part of a value chain of large-scale agro-forestry companies that will benefit from investments to be made by Moringa Mauritius Fund. The support includes promoting and introducing new agro-forestry techniques, development of new value chains, strengthening capabilities of producer organizations and enhancing market access.

The Agroforestry Technical Assistance Facility (ATAF) of the Moringa Partnership S.A.S intends to apply part of the grant amount for a Technical Assistance with the Moringa investee B-BOVID. The goal of this Technical Assistance project **Outgrower Scheme Strengthening** is to further enhance its sourcing of raw material by sustainably increasing farms productivity and strengthening B-BOVID's relationship with farmers by providing high quality planting material and continuous technical support. The project is composed of the following components:

1. Design of an outgrower action plan to overcome farmers' key challenges and development of technical offer;
2. Establishment of a high-quality seedling nursery and practical demonstrations;
3. Re-build the B-BOVID sourcing traceability system and farmers' data base and analyze current supply chain management of outgrower network.

ATAF hereby invites firms to express their interest in undertaking the implementation of Component 2 of the project. The specific objectives of the assignment are the following:

- 1) Establish nursery infrastructures;
- 2) Coordinate the purchase and delivery of high-yielding oil palm seedling varieties and agroforestry shade trees for the establishment of the nursery, and the distribution to smallholder farmers post-nursery;

- 3) Develop a "Tenera" oil palm seedlings and local forest tree nursery and oversee pre-nursery and open nursery management;
- 4) Train the B-BOVID nursery staff;
- 5) Develop training material and nursery development step-by-step guides;
- 6) Facilitate capacity-building of nursery staff and Extension Field Officers in nursery management and seedling development.

The ATAF Manager is seeking to engage a consulting firm/consultant to provide technical assistance to B-BOVID for the establishment of a high-quality seedling nursery.

Through practical demonstrations and trainings to B-BOVID nursery staff and Extension Field officers, this project component ultimately aims at providing farmers with access to subsidized high quality planting material and encouraging the rehabilitation of older "Africa Dura" planted orchards.

The consultant will work in close collaboration with the B-BOVID management team, and it is anticipated that the consultancy be carried out in a hybrid working model.

For the proposed assignment, the consulting firm selected must demonstrate the following:

- Profound understanding and experience with oil palm production in Ghana and relevant agronomic practices;
- Proven experience in the development of oil palm nursery infrastructure, including pre-nursery and open nursery management;
- Track record of successfully implementing and managing similar projects;
- Strong stakeholder management and communication skills, especially within the context of sustainable agricultural initiatives;
- Experience in developing training guides and delivering capacity building to staff;
- Strong track-record and presence in Ghana, preferably in Takoradi region.
- Full proficiency in English;

The services requested will entail the consultant(s) to be based in Ghana, preferably in the Takoradi region. The implementation period is from 10-12 months, starting immediately in June or July 2023. The exact project schedule will be defined together with all stakeholders of the project. The completion of activities should not exceed June 2024. The firm will be responsible for implementing the activities as listed above meeting the targets outlined in the project in close coordination with the management team of B-BOVID and Moringa.

The Agroforestry Technical Assistance Facility (ATAF) now invites eligible consultants to indicate their interest in providing these services. Interested consultants must provide information indicating that they are qualified to perform the services (brochures, description of similar assignments, experience in similar conditions, availability of appropriate skills among staff, etc.). Consultants may constitute joint ventures to enhance their chances of qualification.

Eligibility criteria, establishment of the short-list and the selection procedure shall be in accordance with the African Development Bank's "**Operations Procurement Manual dated November 2015**", which is available on the Bank's website at <https://www.afdb.org/en/projects-and-operations/procurement/new-procurement-policy>.

Interested consultants may obtain further information via email to:

djinda.gueye@common-fund.org and eva.johansson@common-fund.org .

Expressions of interest must be delivered to the address below by July 25 at 17:00 and mention “ATAF – B-BOVID: Component 2 – [Consultant name]”. **Firms that intend to express interest may also submit their interest electronically to the email address provided below.**

Attn:

Djinda Gueye

Technical Assistance Facility Manager

Common Fund for Commodities

Rietlandpark 301, 6th Floor

1019 DW Amsterdam

The Netherlands

E-mail: djinda.gueye@common-fund.org and eva.johansson@common-fund.org in cc.